

## **Professional Negotiation Service**

## \$5,500<sup>inc GST</sup> (excludes marketing package)

## How does it work?

Sell Direct will provide you with your selected marketing package. You, (the seller) will then show potential buyers through your property. Once you have the potential buyers details our Licensed Property Negotiator will take over and follow up with the buyer to negotiate a sale price. Once the sale price is agreed our Licensed Property Negotiator completes the Sale & Purchase Agreement, before handing it over to your solicitors to complete the conveyancing.

## What are the benefits?

- 1. No Sale, No Fee! That's right, untill your property is unconditional there is no fee! Once sold you will be invoiced direct from Emphasis Real Estate REAA 2008 (Licenced Negotatior)
- 2. Maximum exposure- Your property will be featured on New Zealand's top ranked property websites- Trademe Property, Realestate.co.nz & Hougarden
- 3. All the hassle of follow up calls are taken care of. All viewers contacted and asked for their feedback on your property, then invited to make an offer.
- 4. You'll receive weekly feedback and progress reports.
- 5. The negotiation is handled by a member and Associate of the Real Estate Institute of New Zealand.
- 6. Your Licensed Property Negotiator will deal directly with all parties actively involved to achieve the best possible outcome.
- 7. The completion and signing from all parties of the Sale & Purchase Agreement will be completed by your Licensed Property Negotiator. The deposit will then be paid into your solicitor's trust account.
- 8. Our promise to you, that our Licensed Property Negotiator carries identical responsibilities and duties of care that any other real estate agent does under the Real Estate Act 2008.

Sell Direct offer this great services at a fraction of the price compared to a traditional real estate company - What would you do with the extra money?